

November 13, 2009

#### MISSOURI COMMUNITY NEWS

#### DED Offers November Webinar: November 20 - LocationOne



The Missouri Department of Economic Development (DED) has scheduled its next webinar for November 20, from 9 - 11 a.m. Presenter Lisa Franklin will demonstrate new enhancements that make

LocationOne even more flexible and valuable. Learn what new features have been added to LocationOne to help you showcase your community! Register here for the free LocationOne webinar. Submit suggestions for future webinar topics.

### Gov. Nixon Announces Initiative to Expand Share the Harvest, Help Families in need Across Missouri

Share the Harvest, a public-private partnership that provides meat to families in need across Missouri, expects to increase its annual collection of venison by more than 75 percent over the next three years, using economic incentives awarded this week by Gov. Jay Nixon. "As Missourians of all ages head to



the woods for opening weekend of firearms deer season, I encourage folks to contribute venison to Share the Harvest," Read more...

### Cape Air Launches Service from St. Louis to Cape Girardeau and Illinois **Cities**



Cape Air has recently begun air service from Lambert-St. Louis International Airport to Cape Girardeau, Mo., and the Illinois towns of Quincy and Marion. Cape Air is one of the largest independent regional airlines in the United States,

flying over 680,000 passengers a year to destinations around the world, including New England, New York, the Caribbean, Florida and Micronesia. Read more...

### **Industrial Authority Approves Agreement for NNSA**

The Planned Industrial Expansion Authority (PIEA) of Kansas City recently approved a development agreement for the construction of a 1.5 million-square-



foot facility for the National Nuclear Security Administration (NNSA). The new plant will retain nearly 2,500 jobs in Kansas City with an average annual salary of \$95,000. Read more...

### **FOCUS ON MISSOURI**

### Express Scripts Chooses St. Louis County for Latest Expansion Project



Express Scripts has announced its decision to build a **EXPRESS SCRIPTS\*** state-of-the-art, high-volume prescription fulfillment center in St. Louis County. The facility will create

approximately 270 quality jobs and add substantial investment to the County's tax base. One of the nation's largest pharmacy benefits managers, Express Scripts' \$74 WORKFORCE

BUSINESS

**GLOBAL NEWS** 

#### **UPCOMING EVENTS**

Missouri Partnership Events: Oct. - Nov. 2009

Schedule of Missouri Partnership Marketing **Events** 

November 18 - 20, 2009 4th Annual Missouri **Reentry Conference** 

January 31 - February 2, 2010

**IEDC Leadership Summit** 

February 8 - 9, 2010 **MEDC Winter Conference** Capitol Plaza, Jefferson City

March 24 - 25, 2010 **InvestMidwest** 

April 19 - 21, 2010 4th Annual Maastricht **Institute of Entrepreneurship** 

July 25 - 29, 2010 2010 Summers @ Mizzou, **Build-a-Business Camp** 

**PAST ISSUES** 

**Missouri Focus** 

million, 12-acre expansion will be located at NorthPark, near its corporate headquarters. This expansion is the company's third new building since relocating its headquarters to the campus of the University of Missouri-St. Louis in 2007. Read more...

### Kathleen Steele Danner appointed Director of Missouri Division of Tourism

The Missouri Tourism Commission today appointed Kathleen (Katie) Steele Danner as the director of the Missouri Division of Tourism. Danner replaces R.B. "Bob" Smith, III as Director, effective immediately. She currently holds the position of Deputy Director of the Missouri



Department of Economic Development (DED), and previously served as Interim Director of DED from September 14 through November 8, 2009. The Missouri Division of Tourism is a division of the Missouri Department of Economic Development. Read more...

# Gov. Nixon Announces Latest Round of Small Business Loan Program Awards



Four Missouri small businesses were recently awarded lowinterest loans under Gov. Nixon's Missouri Small Business Loan Program. Businesses with five or fewer employees were eligible to apply for 10-year term loans between \$2,500 and \$25,000. The most recent loan awards bring the total to 33 small

businesses that have been assisted through the program. Read more...

# "Show-me Sidebar" to Showcase Films Shot in Missouri During St. Louis International Film Festival

A showing of 16 films, shorts and documentaries, all shot in the state of Missouri, will highlight the 17th annual St. Louis International Film Festival, which runs through November 22nd at the Tivoli Theatre in University City. The festival's "Show-Me Sidebar," which



will bring filmmakers and tourists from across the Midwest and nation to St. Louis to share their love of art and cinema, is sponsored by the Missouri Film Commission, a division of the Missouri Department of Economic Development (DED). Read more...

### **Coalition Created to Attract Data Centers to Missouri**



The Missouri Coalition for Data Centers has recently been formed to market Missouri as an attractive site for the growing high-tech data center industry. The coalition is working to increase Missouri's presence in the data center business – a \$100 billion global industry that is growing at more than eight percent annually. For more information, or if

you would like to join the Missouri Coalition for Data Centers, contact <u>Tracy King</u> at (573) 634-3511. <u>Read more...</u>

### **MU Interns cut Company Costs and Energy**

The University of Missouri recently announced the results of its 2009 partnership with business and industry. Students from the University of Missouri's Pollution Prevention Intern Program identified about \$223,000 in savings by eliminating 2,491,488 kWh of electricity use and 5,293,200 cubic feet of natural gas in two Missouri businesses. The program is now seeking companies interested in hosting a Pollution Prevention Intern for



the summer of 2010. In addition to businesses and industries, the program is now expanding to municipal governments and school districts anywhere in Missouri. Read more...

**November 6, 2009** 

Missouri Focus
October 30, 2009

Missouri Focus
October 23, 2009

Missouri Focus
October 16, 2009

### **DED PRESS RELEASES**

**QUICK LINKS** 

Dept. of Economic
Development (DED)

State of Missouri

**Missouri Business Portal** 

Missouri Women's Council

Missouri Women Owned
Business Network

Missouri LocationOne

Missouri Career Source.com

**MOSourceLink** 

Missouri Workforce Investment Board

**MERIC** 

**Division of Tourism** 

Missouri Development Finance Board

Missouri Community
Betterment

Missouri Community
Service Commission
(MCSC)

Missouri Partnership

Missouri Main Street
Connection

**Missouri Arts Council** 

### Northeast Region Pattern Analysis



Understanding business patterns that drive wealth in a region is critical to designing effective economic development initiatives. Pattern analysis aids in this process by highlighting the strengths and linkages of area industries. This report, the first in a series of regional reports, uses industry trends, concentrations, and individual firm data to summarize core clusters and spot strengths in the Northeast Region. Read

### **Boone Tops Missouri Counties for Bachelor's Degree Attainment**

Data from the U.S. Census Bureau's American Community Survey shows that approximately 45 of every 100 people in Boone County, aged 25 years or older, have a bachelor's degree or higher, well above the national average. Following with slightly lower percentages were St. Louis County (38.4%), Platte (36.0%), St. Charles (32.0%) and Cole (30.0%). Read more...



## FOCUS ON COMMUNITY

### DED Announces \$300,000 Missouri Vet Reps in Development Tax Credits for KeyCorp

KeyCorp Real Estate Capital Markets, Inc. has been approved for \$300,000 in Development Tax Credits by the Missouri the U.S. Department of Department of Economic Development (DED) for donations made to the Economic Development Corporation of Kansas City (EDCKC). The donations will be used to purchase equipment and furnishings to be leased to the company. Read more...

### **DED Grants Enhanced Enterprise Zone** Designation to St. James

The city of St. James has been granted Enhanced Enterprise Zone (EEZ) designation from the Missouri Department of **Economic Development** (DED). This designation will Capitol. allow city officials to continue to move forward with economic development Training efforts. Read more...

## FOCUS ON WORKFORCE

# Honored in D.C.

Winners of the 2009 "Outstanding Service to Veterans" award recently traveled to Washington D.C. to be recognized at Labor Annual Salute to Veterans, Winners are selected from nominations lauding innovation and excellence in service. Award recipients include ( to r in photo): Niakia (Kia) Phillips, Warrenton; Carol Drummond, Sikeston; Steve Hamby, Jefferson City (back row); Marcus Pauley, Chillicothe (back row) and Nathan Maeder, Kirksville (back row). The highlight of the Salute was recognition by Labor Secretary Hilda L. Solis and other officials, followed by tours of the National Archives and the U.S.

# **Legislator Lauds Worker**

Following the release of the Missouri Construction

## FOCUS ON BUSINESS

### Treasury Awards \$5 Billion to Encourage **Private Sector** Investments in Local Communities

Treasury Secretary Tim Geithner recently announced \$5 billion in New Markets Tax Credit (NMTC) awards, including \$1.5 billion made possible through the American Recovery and Reinvestment Act, for more than 90 organizations in communities around the country. Data reported through 2008 shows that \$12.7 billion dollars of NMTC capital has been invested into approximately 2,000 businesses and real estate developments. A complete list of the organizations selected and additional information on the NMTC Program can be found on the **Community Development Financial** Institutions (CDFI) Fund web site. Read more...

### **Economic Development at** <u>Mizzou</u>

**University of Missouri Extension** 

Missouri Procurement and **Technical Assistance Centers (MO PTAC)** 

Missouri Business **Development Program** 

Missouri Small Business & **Technology Development** Centers (SBTDC) **(SBTDC training seminars)** at MSU}

**MoFAST** 

Missouri Economic **Development Council** (MEDC)

**International Economic Development Counci** (IEDC)

**Associated Industries of** Missouri (AIM)

Missouri Enterprise **Business Assistance** Center

Missouri General **Assembly** 

Missouri Chamber of **Commerce and Industry** 





### **DED Awards \$171,205 in NAP Tax Credits to** Jewish Federation of St. Louis

Jewish Federation of St. Louis has been approved for \$171,205 in tax credits by the Missouri Department release, Rep. Brian Nieves of Economic Development (DED) under the Neighborhood Assistance Program (NAP). The tax credits will be utilized to expand the Successful Aging Project in providing seniors with assistance in home repair, computer assistance, home safety and educational programs on health and wellness. Read more...

## **DED Awards \$71,842 in Enhanced Enterprise** Zone Tax Credits to St. **Louis Business for Job**

Duke Manufacturing, St. Louis, has been approved for a total of \$71,842 in tax announce the 4th Annual credits over a five-year period for the creation of a total of 12 new jobs and new investment over \$1.1 million for two projects, under the Enhanced Enterprise Zone (EEZ) program. Read more...

latest report on Missouri's **Customized Training** Program, which funds training services for eligible businesses to create or to retain jobs, a Missouri legislator praised the program. In a press stated: "The Customized Training Program has a proven reputation for bringing achievements and enhancements to Missouri's workforce. In the current economic times, grants such as these are more important than ever. It is crucial companies continue to provide training so their workforce can compete effectively."

### **Reentry Conference to Focus on Targeted** Services

Area Resources for Creation, New Investment | Community and Human Services (ARCHS) of St. Louis would like to Missouri Reentry Conference to be held November 18-20, 2009 at Tan-Tar-A. Read more...

### Firm Awarded \$154.2M **New Orleans Floodgate Project**

The U.S. Army Corps of Engineers has awarded a \$154.2 million contract to Alberici Constructors Inc. of St. Louis to build a floodgate in New Orleans to help prevent another hurricane disaster like Katrina. The **Seabrook** Gate Complex will be a massive concrete and steel structure across the Inner Harbor Navigation Canal. Read more...

### Kereos Featured in Wall Street Journal

St. Louis-based Kereos was recently featured in the September 28 issue of the Wall Street Journal. Kereos has the license to a new type of nanotechnology that uses bee venom to shrink or slow the growth of cancerous tumors. "The Buzz: Targeting Cancer with Bee Venom" describes the "nanobees" project that Washington University researchers are testing. Read more...

### InvestMidwest Seeks Applications for 11th **Annual Event**

InvestMidwest is now accepting applications for companies to present to interested investors at its 11th annual event, March 24-25 in St. Louis. About 45 promising startup companies in the life sciences, technology/general business and clean tech/alternative energy industries will be chosen to present to venture capitalists, private investors and corporate investors. Final deadline for applications is Jan. 8. Read more...

### **Questions or Comments?** Please contact:

Jane Holtsman (573) 522-1593

or email: missourifocus@ded.mo.gov

### **GLOBAL NEWS**

### U.S. Senate Approves \$500K for China-St. Louis Trade Hub



U.S. Senator Christopher "Kit" Bond was instrumental in securing "critical investment in the technology and jobs of the future" for Missouri. The U.S. Senate has included \$500,000 for the Midwest China trade hub in St. Louis in its fiscal 2010 commerce, justice and science spending bill. The bill also includes \$600,000 for classroom and laboratory space at the Donald Danforth Plant Science Center's new facility. Gov. Jay Nixon announced this

week that federal community development block grant funds in the amount of \$1.1 million will be provided for landing a Chinese freight airline to Lambert-St. Louis International Airport. Read more and more...

### **Monsanto Opens First China Research Center**

Creve Coeur-based Monsanto Co. has opened its first research center in China to increase collaborations with research institutions there. The Monsanto Biotechnology Research Center in Zhongguancun, Beijing will research early-stage bioinformatics and genomics, as well as serve



early-stage bioinformatics and genomics, as well as serve as a base for partnerships with Chinese scientists. Read more...

# **Bloch Executive Education Hosts Talk Session with International Economist from Japan**

The UMKC Bloch School Executive Education Center, in partnership with the International Relations Council, will host a talk session with international economist Dr. Norihito Tanaka from Japan on *Asian Economic Outlook* on November 17. Dr. Tanaka will discuss four main topics at the event: current economic perspectives and business environment, growth of Chinese economy, Japanese economic situation and governmental power shift, and emerging markets and economies in Asia. Read more...

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